

## Cargill - Bioenergy Business Development Specialist



**Job location: Ghent, Belgium**

### **Launch your career engaging in meaningful work!**

Working at Cargill is an opportunity to thrive – a place to develop your career to the fullest while engaging in meaningful work that makes a positive impact around the globe. Our purpose is to nourish the world in a safe, responsible and sustainable way. Every day, we connect farmers with markets, customers with ingredients, and people and animals with food. We combine our experience with new technologies and insights to serve as a trusted partner for food, agriculture, financial and industrial customers in more than 125 countries. We offer a diverse, inclusive and inspiring working environment where you will grow personally and professionally.

### **Job Purpose and Impact**

The Bioenergy Business Development Specialist will contribute to increasing sales and revenue from new and existing market segments and channels. In this role, you will help shape business expansion strategies and provide input into the company's annual business development plans to reach objectives and revenue.

### **Key Accountabilities**

- Collaborate with account managers to understand business requirements and market needs.
- Pursue new customers, market segments and opportunities for business development, calculating return and investment.
- Monitor market development activities to align with company business goals.
- With guidance, prioritize market segment development activities and set revenue targets.
- Independently solve moderately complex issues with minimal supervision, while escalating more complex issues to appropriate staff.
- Coordinate the execution of business development projects with internal resources - for instance supply-chain, sustainability, operations.
- Other duties as assigned.

### **Qualifications**

#### *Minimum Qualifications*

- Bachelor's degree in a related field or equivalent experience
- Minimum of two years of related work experience
- Good knowledge of English
- Other minimum qualifications may apply

#### *Preferred Qualifications*

- Fluent in Dutch and French

### **Our Offer**

We will provide a fast-paced stimulating international environment, which will challenge and stretch you. We also offer competitive salary and benefits combined with outstanding career development opportunities in one of the largest private companies in the world!

**Interested?** Then make sure to send us your CV and cover letter in English today

<https://careers.cargill.com/en/job/ghent/bioenergy-business-development-specialist/23251/56216335568>

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